



# Blood Management and Utilization

## **Presenter**

Michael Veri, MLS (ASCP), MS, CPT (US Army)

*Opinions expressed in this presentation are those of the speaker and do not express the views or opinions of Cardinal Health or the United States Military*

# Blood Basics

## Why is blood management important?

- Red Blood Cell usage costs \$4.4 billion a year in the United States<sup>1</sup>
  - 21 million units, \$210 per unit
- 1.1% of transfusions have adverse reaction, more than 200,000 adverse reactions a year<sup>2</sup>
- Transfusion-Related Acute Lung Injury (TRALI) occurs in 0.08% of transfusions (~16,500 cases per year)<sup>2</sup>

1) Toner, R.W., Pizzi, L., Leas, B. et al. (2011). Costs to hospitals of acquiring and processing blood in the US. *Appl Health Econ Health Policy*, 9. 29.

2) Strauss, R.G., et al. (2016). Incidence of transfusion reactions: a multi-center study utilizing systematic active surveillance and expert adjudication. *Transfusion*, 56(10). 2587-2596.

# Blood Basics

## Can blood management be impactful?

- Blood usage in the United States declined by 13.9% from 2013 to 2015 and has continued this downward trend<sup>3,4</sup>
- 2015: 11,349,000 RBC transfused
- 2017: 10,654,000 RBC transfused<sup>5</sup>

3) Basavaraju, S., et al. (2017). Continued decline in blood collection and transfusion in the United States – 2015. *Transfusion*. 57(2). 1588-1598.

4) Stussi, G., et al. (2012). Significant reduction of red blood cell transfusion requirements by changing from a double-unit to a single-unit transfusion policy in patients receiving intensive chemotherapy or stem cell transplantation. *Haematologica*. 97(1). 116-122.

5) <https://www.statista.com/statistics/1204079/number-blood-tranfusions-us/>

# Blood Management and Utilization (BMU)

## Advantages of focusing on transfusion reduction:

- Reduction of unnecessary transfusions will:
  - Protect patients
  - Reduce costs
  - Reduce stress on staff

# Blood Management and Utilization (BMU)

## How can a BMU achieve reduction?

- Reduction is achieved by:
  - Improving/enforcing transfusion trigger criteria
  - Education
  - Changing lab orders
    - Default to 1, not 2
    - Checking HGB between transfusions
  - Medical Staff involvement in the form of a functional **Blood Review Committee (BRC)**

# Blood Review Committee (BRC)

## What is a BRC and what does it do?

- Blood Review Committees<sup>6</sup>:
  - Provide educational content to practitioners within the facility
  - Establish best-practice standards for transfusion within the facility
  - Monitor and correct transfusion practices falling outside of the established best practices

Note: The proposed is “a way,” not the way.

# Blood Review Committee (BRC)

## Who should be involved in the BRC?

- Composition of the BRC<sup>6</sup>:
  - Lab Medical Director is generally the chair
  - Blood bank manager/supervisor, generally to act as information gatherer/secretary
  - A provider and a nurse champion from each of the major transfusing departments
  - Facility CMO if possible, CNO if not

# Data Collection

## What data can guide us to a more effective BRC?

- Transfusions:
  - Number of units transfused in prior year(s)
  - Where those units were transfused (department usage)
  - Which physicians are transfusing (physician usage)



# Data Collection

## What data can guide us to more effective BMU?

- Necessity:
  - Average HGB Trigger point
    - Must be recent enough (<4 hours) to be useful
    - If addressing PLT or FFP usage, average PLT count or average INR respectively
  - Blood utilization white papers
    - Review them with your medical director

# Blood Review Committee (BRC)

**Data collection is key to an impactful BRC!**

- Categorize all transfusions into buckets:
  - <7 g/dL – Appropriate transfusion, no investigation needed
  - 7-8 g/dL – Check diagnosis/notes for active bleed or other mitigating factors
  - 8-10 g/dL – Extensive investigation/committee review recommended
  - >10 g/dL – There are few instances in which this should occur and should be investigated and reported every time

# Blood Review Committee (BRC)

**Data collection is key to an impactful BRC!**

- Facility/Department/Physician average HGB trigger point
- Crossmatch to transfusion ratio by department and physician
- Number of transfusions per physician by physician

# Blood Review Committee (BRC)

## How to obtain HGB average trigger point:

- Average hemoglobin at which transfusion order is given
- HGB should be <4 hours old
- HGB should be taken after every unit is given if patient condition permits
  - This can be defaulted into the lab transfusion order in most LIS
- Recent studies indicate that only transfusing <7 g/dL leads to better 30-day post outcomes than more liberal programs<sup>7,8</sup>

7) Buelvas, A. (2013) Anemia and transfusion of red blood cells. *Colomb Med (Cali)*. 44(4). 236-242.  
8) Habler, O., et al. (2009). Clinical Evidence of blood transfusion effectiveness. *Blood Transfus*. 7(4). 250-258.

# Blood Review Committee (BRC)

## Can average HGB trigger point be reduced?

- Average HGB should be distilled to lowest level
  - Which department is challenged?
  - Which physician is challenged?
  - Is this consistent month after month, or was it just an outlier?

# Blood Review Committee (BRC)

## Using this information:

- Best physician example:
  - Had two ICU docs that worked 7 on and 7 off alternating
  - Similar patient outcomes
  - One physician transfused 3x as many units as the other
- At the department level:
  - Don't expect ED or Transfuse to conform to rest of the facility, especially XM/Transfuse ratio

# Blood Review Committee (BRC)

## Physician education:

- Grand Rounds
  - Transfusions are physician driven processes
  - Some just don't know the best practice
  - Physicians are more likely to attend if CEU's are available for them

# Blood Review Committee (BRC)

## How to address non-compliance?

- Following BRC review and consensus (get low-hanging fruit)
  - 1<sup>st</sup> offense: Letter to the physician from the committee with white papers
  - 2<sup>nd</sup> offense: Discussion with key physician leaders
  - Continued offense: Remove physician's ability to order blood products
- Truly egregious practices may skip steps



# Blood Review Committee (BRC)

## How can the lab help?

- In addition to data collection:
  - Adjust the default transfusion order to 1 unit
  - Auto-order an H&H with every transfusion order
  - Reduce the critical value
    - Critical call results in ordering units
    - Review and educate deltas to avoid physician push-back
    - Recommend using a delta of  $>2.0$  g/dL within a 24-hour period
    - Recommend a critical value of  $<6.7$  g/dL
  - Develop a Transfusion Review/Utilization order (TRU test)

# Blood Review Committee (BRC)

## What is a TRU test?

- TRU tests allow real time review of all transfusions
- The TRU test should be rolled into the T&S/crossmatch order
- Auto-pull latest HGB
- Pull the “reason” for the transfusion (drop down when ordering the unit) if HGB >7.0 g/dL
- Tech reviews this real-time
- Transfusions outside criteria are flagged for path review
  - Criteria determines if this review is real-time or post-transfusion
- **Similar TRU tests can be set for PLT and FFP orders**

# Blood Review Committee (BRC)

## Examples:

- 1) Crossmatch is ordered on a patient with HGB 7.2 g/dL
  - Physician entry shows that patient is actively bleeding
  - True test is passed, units are crossmatched and issued

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  - In accordance with policy, tech consults medical director/pathologist in real-time
  - Following MD to MD discussion, pathologist approves order
  - Blood is crossmatched and ready to go
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  - Crossmatch flagged for BRC review
- 3) Crossmatch is ordered on a patient with HGB 7.4 g/dL
  - Physician entry shows that patient is stable
  - Per policy, event is flagged for BRC review

# Blood Review Committee (BRC)

## Quick Review:

- Transfusions are expensive and can result in patient harm
- Transfusions have been on the decline in the US for almost a decade
- Formation of a Blood Review Committee can help
- The lab can directly impact transfusions through
  - Data collection
  - Reducing critical values
  - Changing default orders
  - Auto-ordering HGB's
  - Developing a TRU test

# Blood Management and Utilization

## PRESENTER

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